



Sanel Jakupović

Work permit: Bosnian-Herzegovinian | **Date of birth:** 06/05/1975 |

Place of birth: Prijedor, Bosnia and Herzegovina | **Nationality:** Bosnian-Herzegovinian |

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ABOUT ME

Innovative, creative, systematic.

WORK EXPERIENCE

01/10/2021 – CURRENT Banja Luka, Bosnia and Herzegovina

RECTOR PAN-EUROPEAN UNIVERSITY APEIRON

- management of the academic and business system of the university,
- chairman of the university Senate,
- chairman of the Rectors' Conference of Republika Srpska,
- university teacher - full professor in the field of management, theoretical economics and international economics.

Business or Sector Education | **Department** Rectorate | **Email** sanel.e.jakupovic@apeiron-edu.eu |

Website www.apeiron-uni.eu

Link <https://youtu.be/8AGVGsil8wY?si=JF84mcDBLQLTgyHZ>

01/10/2019 – 30/09/2021 Banja Luka, Bosnia and Herzegovina

VICE-RECTOR FOR INTERNATIONAL COOPERATION AND SCIENTIFIC RESEARCH PAN-EUROPEAN UNIVERSITY APEIRON

- managing part of the university's business system in the field of international cooperation and scientific research,
- director of the university's Institute for Scientific Research
- president of the commission for cooperation with the university's business sector
- university teacher - full professor in the field of management, theoretical economics and international economics.

Business or Sector Education | **Department** Rectorate | **Email** sanel.e.jakupovic@apeiron-edu.eu |

Website www.apeiron-uni.eu

01/10/2013 – 30/09/2019 Banja Luka, Bosnia and Herzegovina

DEAN OF FACULTY PAN-EUROPEAN UNIVERSITY APEIRON

- management of the university organizational unit - Faculty of Business Economics,
- chairman of the scientific and educational council of the faculty,
- advisor and member of the university commission for cooperation with the business sector,
- university teacher - associate professor in the field of management, theoretical economics and international economics.

Business or Sector Education | **Department** Faculty of Business Economics | **Email** sanel.e.jakupovic@apeiron-edu.eu |

Website www.apeiron-uni.eu



01/04/2010 – 30/09/2013 Banja Luka, Bosnia and Herzegovina

VICE-DEAN OF FACULTY PAN-EUROPEAN UNIVERSITY APEIRON

- management of the teaching process at the Faculty of Business Economics,
- deputy chairman of the scientific and educational council of the faculty,
- university teacher - assistant professor in the field of management, theoretical economics and international economics.

Business or Sector Education | **Department** Faculty of Business Economics | **Email** sanel.e.jakupovic@apeiron-edu.eu |

Website www.apeiron-uni.eu

08/03/2005 – 31/03/2010 Banja Luka, Bosnia and Herzegovina

EXPERT ASSOCIATE FOR CUSTOMS TARIFF AND CUSTOMS VALUE INDIRECT TAXATION AUTHORITY OF BOSNIA AND HERZEGOVINA

- preparation of expert opinions on customs tariff and value,
- preparation of binding tariff classification information (EBTI)
- expert of the Administration in the field of customs in the bodies of the World Customs Organization (WCO) and the European Commission (EC) in Brussels.

Business or Sector Public administration and defence; compulsory social security |

Department Customs Sector - Customs Tariff and Valuation Department | **Website** www.uino.gov.ba

01/07/2004 – 07/03/2005 Prijedor, Bosnia and Herzegovina

PROJECT MANAGER REGIONAL DEVELOPMENT AGENCY NORTHWESTERN BIH (RDA NW)

- preparation of development and investment projects,
- business consulting with clients,
- education in PCM.

Business or Sector Administrative and support service activities |

Department Department for Development and Investment Projects

01/07/2003 – 30/06/2004 Prijedor, Bosnia and Herzegovina

BUSINESS CONSULTANT MEŠIĆI-TRADE D.O.O.

- preparation of business plans and investment projects,
- business consulting with clients,
- preparation and management of the company's TQM system.

Business or Sector Wholesale and retail trade; repair of motor vehicles and motorcycles |

Department Quality System and Project Management Department

01/07/2002 – 30/06/2003 Sanski Most, Bosnia and Herzegovina

PROGRAMME MANAGER HO "DOM MLADIH"

- managing the work of the Resource Center for NGOs in Sanski Most
- education in PCM, business administration, management
- writing and implementing projects for the NGO sector and business entities.

Business or Sector Administrative and support service activities | **Department** NGO Resource Center

01/04/2017 – CURRENT Zagreb, Croatia

DIRECTOR SOUTHEAST EUROPEAN BUSINESS CONSULTING GROUP D.O.O.

Job description from the registered activity:

worldview related to business and management; publicity (advertising and propaganda); market research and public opinion polls; purchase and sale of goods; provision of services in trade; carrying out trade mediation on the domestic and foreign markets; representation of foreign companies; organization of fairs, concerts, seminars, consultations, congresses, shows, shows, festivals, fun events, fun games, exhibitions, courses and tribunes; mediation in concluding deals on the money market; advising legal entities regarding capital structure, business strategy and similar issues and



providing services related to business mergers and the acquisition of shares and business shares in other companies; real estate management and real estate maintenance; mediation in real estate transactions; real estate business.

Business or Sector Other service activities | **Department** Company member and director |

Address Nova cesta 28. Zagreb, 10000, Zagreb, Croatia |

Website <https://infobiz.fina.hr/tvrtka/southeast-european-business-consulting-group-d-o-o/OIB-57045934045>

01/01/2011 – CURRENT Banja Luka, Bosnia and Herzegovina

HEAD OF THE DEPARTMENT OF ECONOMICS AT THE PAN-EUROPEAN UNIVERSITY INSTITUTE APEIRON
PAN-EUROPEAN UNIVERSITY APEIRON

Services of the economic department towards the business community and commercial business entities: Business consulting - Consulting; Project and investment management; Marketing and market; Logistics and information systems; Quality management; Event management; Business planning; Financial consulting; Consulting and education; Education; Economic expertise.

Business or Sector Professional, scientific and technical activities | **Department** Department of Economics |

Email institut@apeiron-edu.eu | **Website** <https://institut.apeiron-uni.eu/odsjek/ekonomija/usluge>

01/01/2010 – CURRENT Sarajevo, Bosnia and Herzegovina

PRESIDENT OF THE BOARD OF DIRECTORS OF THE BIH DIASPORA BUSINESS CENTER (DBC) NP GROUP
SARAJEVO (DIASPORA INVEST/USAID PROJECT)

The BiH Diaspora Business Center (DBC) operates within the organization 'Our Perspective', which has been working to involve the diaspora in the development of BiH since 2010. DBC, acting on the one-stop-shop principle, provides services and necessary support: to the business diaspora in order to facilitate investment and establish business cooperation in BiH, to existing investors, members of the BiH diaspora, in order to further develop their business in BiH, to domestic businessmen through the expansion of their business to foreign markets, connecting them with companies (and individuals) abroad owned or worked by the BiH diaspora, to local self-government units in BiH in order to facilitate the involvement of the diaspora in the development of their place of origin. DBC Services: Providing information; Investment support services; Business networking/B2B services; Business planning and business consulting services.

Business or Sector Other service activities | **Department** Business Center of the BiH Diaspora |

Website <https://diasporainvest.ba/aktivnosti/zatrasi-podrsku-pri-pokretanju-biznisa-b2b-u-bih/>

● EDUCATION AND TRAINING

01/08/2007 – 30/07/2009 Banja Luka, Bosnia and Herzegovina

PHD IN ECONOMICS Pan-European University Apeiron

Website www.apeiron-uni.eu | **Field of study** Međunarodna ekonomija | **Level in EQF** EQF level 8 |

Thesis Improvement and development of the modern customs system of Bosnia and Herzegovina in the process of integration into the European Union

01/10/2003 – 31/07/2007 Banja Luka, Bosnia and Herzegovina

MASTER OF ECONOMIC SCIENCES Pan-European University Apeiron

Website www.apeiron-uni.eu | **Field of study** Business management | **Level in EQF** EQF level 7 |

Thesis Management, supervision and control of investment projects in the process of making optimal decisions

01/10/1995 – 30/01/2001 Zenica, Bosnia and Herzegovina

BACHELOR OF MECHANICAL ENGINEERING Faculty of Mechanical Engineering in Zenica - University of Sarajevo

Website <https://mf.unze.ba/> | **Field of study** Engineering, manufacturing and construction | **Level in EQF** EQF level 7 |

Thesis Kinetostatic stress analysis of piston pump crankshaft



LANGUAGE SKILLS

Mother tongue(s): **BOSNIAN** | **CROATIAN** | **SERBIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
GERMAN	C1	B2	B2	B2	B2
ENGLISH	B1	B1	B1	B1	B1
ITALIAN	A2	A2	A2	A2	A2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

WordPress and Wix | AutoCAD: Intermediate | Google meet, Microsoft powerpoint | Video Conferencing (Zoom, Teams, Skype, Webex) - Advanced | MS Office (MS Word, MS Excel, MS Outlook, MS PowerPoint, MS Access, MS OneNote, MS Visio, MS Teams) | Google Suite (Doc, Slides, Form, Sheet, Drive)

PUBLICATIONS

2025

A detailed list of scientific publications is provided in the Europass attachment.

Link https://scholar.google.com/citations?hl=hr&user=YTRBxdEAAAAJ&view_op=list_works&sortby=pubdate

NETWORKS AND MEMBERSHIPS

01/11/2013 – CURRENT Canberra - Australia

Member of the INCU network - International network of customs universities

DRIVING LICENCE

Driving Licence: B1

Driving Licence: B

CONFERENCES AND SEMINARS

01/10/2011 – 30/06/2023 Banja Luka

EDASOL - ECONOMIC DEVELOPMENT AND STANDARD OF LIVING

Initiator and Chairman of the Organizing Committee of the International Scientific Conference on Economic Development and Living Standards (EDASOL)

Link <http://www.edasol-au.com/>

15/05/2023 – 20/05/2023 UNIVERSITY OF SEVILLE - SPAIN

ERASMUS PLUS SEMINAR

Erasmus plus seminar

Topic: Mobility within the KA 1 program

11/12/2023 – 16/12/2023 UNIVERSITY OF PESCARA-CHIETI (ITALY)

ERASMUS PLUS SEMINAR

ERASMUS PLUS SEMINAR (KICK OFF MEETING)

MOBILITY PROGRAM KA-1



● MANAGEMENT AND LEADERSHIP SKILLS

Business consulting and business management

More than 7 years of experience in business consulting and business management (director and consultant) at Southeast European Consulting Business Group doo Zagreb,
More than 13 years of experience in business consulting and business management in the Business Center of the BiH Diaspora program operating within the NP Group Sarajevo - Diaspora Invest program of the USAID Mission in BiH,
More than 9 years of experience in business management and business consulting for commercial users of the business community in the Department of Economics at the Pan-European University Institute Apeiron.

Management and leadership of higher education institutions and scientific institutes

More than 14 years of experience in managing organizational units of a higher education institution and scientific research institute (vice dean, dean, vice-rector, rector, institute director);

Project management and leadership

More than 20 years of experience in managing and directing various types of projects (in agriculture, industry, construction, services, non-governmental sector, public administration, international development, investment and business projects).

● VOLUNTEERING

01/12/2017 – CURRENT Zagreb

Member of the Advisory Council of the Management of the Zagreb Handball Club

Consulting the director and management of the Zagreb Handball Club in the areas of business administration, management, education and work organization.

Link <https://rk-zagreb.hr/>

● PUBLICATIONS EDITORIAL OFFICE

01/12/2011 – CURRENT

ČASOPIS ZA TRŽIŠNE KOMUNIKACIJE I EKONOMIJU - EMC REVIEW

EDITOR-IN-CHIEF OF A SCIENTIFIC JOURNAL
Citation database: ESCI (WoS)

Link www.emc-review.com