|  |  |
| --- | --- |
| PERSONAL INFORMATION | Sabina Šehić-Kršlak |
|  | |
|  | Aleja Lipa 61, 71000 Sarajevo (Bosnia and Herzegovina) |
| [sabina.sehic.krslak@gmail.com](mailto:sabina.sehic.krslak@gmail.com) |

|  |  |
| --- | --- |
| WORK EXPERIENCE |  |

|  |  |
| --- | --- |
| 01/03/2016–Present | Professor |
| Faculty of Management and Business Economics, Travnik (Bosnia and Herzegovina) |
| Professor -in Management of Small and Medium Enterprises​ |

|  |  |
| --- | --- |
| 01/02/2008–01/03/2016 | Assistant / Senior Assistant |
| Faculty of Econimics, University Džemal Bijedić, Mostar (Bosnia and Herzegovina) |

|  |  |
| --- | --- |
| EDUCATION AND TRAINING |  |

|  |  |  |
| --- | --- | --- |
| 01/11/2011–25/04/2014 | Doctor of Economic Sciences | EQF level 8 |
| University of Banja Luka, Faculty of Economics, Banja Luka (Bosnia and Herzegovina) | |

|  |  |  |
| --- | --- | --- |
| 01/03/2008–13/09/2010 | Master of Economic Sciences | EQF level 7 |
| University of Sarajevo, Facully of Ecomics, Sarajevo (Bosnia and Herzegovina) | |

|  |  |  |
| --- | --- | --- |
| 01/10/2003–14/09/2007 | Economist-manager | EQF level 5 |
| Faculty of Business Management, Mostar (Bosnia and Herzegovina) | |

|  |  |
| --- | --- |
| PERSONAL SKILLS |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Mother tongue(s) | Bosnian | | | | |
|  |  | | | | |
| Other language(s) | UNDERSTANDING | | SPEAKING | | WRITING |
| Listening | Reading | Spoken interaction | Spoken production |  |
| English | C1 | C1 | C1 | C1 | B2 |
|  | Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  [Common European Framework of Reference for Languages](http://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr) | | | | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Digital competence | SELF-ASSESSMENT | | | | |
| Information processing | Communication | Content creation | Safety | Problem solving |
|  | Proficient user | Proficient user | Proficient user | Independent user | Basic user |
|  | [Digital competences - Self-assessment grid](http://europass.cedefop.europa.eu/en/resources/digital-competences) | | | | |

|  |  |
| --- | --- |
| Driving licence | B |

|  |  |
| --- | --- |
| ADDITIONAL INFORMATION |  |

|  |  |
| --- | --- |
| Publications | **Books;**   * Solved Problems in the subject Economics of Enterprise (co-author with Prof. Adil Trgo, Faculty of Business Management, Mostar, 2009. * Enterpreneurship and small business, Faculty of Economics Mostar, University Dzemal Bijedic, 2016.   **Articles:**   * Balenced Scorecard - model for measuring the success of the modern enterprise, Proceedings, Faculty of Business Management, 7 years old, no. 14, Mostar from July to December, 2009. * Control and its role in the process of measuring performance, companies, Proceedings, Faculty of Economics Mostar, age 8, No. 15, Mostar juli - December 2010. * Application of "Balanced Scorecard & # 34; model to measure the performance of companies in Bosnia and Herzegovina, Faculty of Economics Zagreb, June, 9 years old, No. 1, 2011. * The framework of business enterprises in the global economy, the third issue of the magazine Expert, Management, Economics, Faculty of Public Administration, Sarajevo, 2011. * Modeling organizational structure as a function of adapting the modern business environment, Proceedings no. 16, Faculty of Economics, Mostar, 2011. * IT support implementation of BSC model, Journal of Law and Economics, Faculty of Law, Year 12, Br. 1, Mostar, 2011. * Theories of business cycles in the new classical macroeconomics, Proceedings no. 17, Faculty of Economics Mostar, January - June, the 2012th. * Partial playback economic principles and their impact on business success, Proceedings no. 18, Faculty of Economics, Mostar July-December 2012. * Managing business processes in order to improve the performance of enterprises, Journal of Law and Economics, Faculty of Law, Year 13, No. 2. * Improvement of competitive advantages in terms of globalization, Professional journal Management, Faculty of Economics, Public Administration, Sarajevo, 2013. * The role of small and medium enterprises with an emphasis on the BiH economy & # 34; Journal for Law and Economics in July 2015. * Šehić-Kršlak, S., Organizational Changes as a sucess factor for development of small and medium enterprises, International Journl, Knowladge. Institute of Knowlagde menagement, Scientific Papers, vol.13.1. Skopje 2016, (global Impact Factor, 1.023 (2015). * Šehić-Kršlak., S., Kontrola kvaliteta poslovnih procesa u funkciji uspješnosti preduzeća, Zbornik radova, Ekonomski fakultet Zenica, ISSN 2490-2314. * Šehić-Kršlak, S, Efekti poslovanja malih i srednjih preduzeća u HNK, Uprava, Sarajevo, ISSN 1986-5813, juni, 2015, str.57-74. * Šehić-Kršlak, S., Porodično preduzetništvo, Revija za pravo i ekonomiju, 2016. * Šehić-Kršlak, S., Žensko preduzetništvo, Zbornik Ekonomskog fakulteta u Mostaru, ISSN 1512 – 7613., januar - decembar, 2015, str. 134-136. |

|  |  |
| --- | --- |
| Conferences | * International Scientific Conference "High Technologies Business Society 2016​" (14-17.3.2016), Bulgaria, stating paper: Cluster as a modern model of development of Small and Medium enterprises in the transitions countries. * 3rd Annual International Conference on Humanities &Arts in a Global World ,3-6 January 2016, Athens, Greece on the topic of : Modeling of Small Business in Bosnia and Herzegovina to improve Competitiveness ( [www.atiner.gr/acceptance](http://www.atiner.gr/acceptance)) * Participation in the presentation of an international scientific and professional conference on the development of business in 2015 / Business Development Conference 2015 Zenica. The theme of the present paper: Quality control of business processes as a function of the success of the company. * Innovation activites – paradigm of long – term development of small and medium enterprisess, Inetrnational scientific cngress innovations in engineering, 20-22.6.2016, Varna Bulgaria. * 9th International Sciencitific Conference THE TEACHER OF THE FUTURE – FT 2016 (17 th 19 th June) – Organizational changes as a success factor for development of small and medium enterprises. * International May Conference on Strategic Management – IMKSM 2016, May 28-30 , 2016, Bor, Serbia, Examples of good practice implementatio of Balanced Scorecard – BSC model, 125-130 |

|  |  |
| --- | --- |
| Seminars | * Participation in the seminar Writing a business plan / credit application - Association for Entrepreneurship and Business LINK (December, 2013). * Lecturer at the workshop Narrative and financial reporting to the EU and other donor topic - Financial operations OCD within the project Strengthening the Capacity of Civil Society Organisations (CSOs) in Capljina, March 2014. * The development of creative thinking - Association Nesto more, Mostar, 2010. * EU fund: prilike i izazovi za Bosnu i Hercegovinu u narednom razdoblju, EURHO Consulting iz Osijeka, 8.7.2016. |

|  |  |
| --- | --- |
| Projects | * Engagement (2012-2014) in the framework of the project - the Coalition for a stronger voice of small business. ​ * Regional Network of Student Business Incubator - Regional business network ( Interreg HR – BA – ME 2014-2020). |

|  |  |
| --- | --- |
| References | * Member of the Supervisory Board of the Faculty of Law of the University Džemal Bijedić in Mostar, October, 2008. * Board member of the Institute for Public Health Theatre, 2013-2017. |